



CAMRY Solara L4

MODEL	DESCRIPTION	GRADE	TRANS.	MSRP	DEALER INVOICE	COMMENTS
2739	2 DR. CPE (4 CYL)	SE	5MT	\$19,930	\$17,936	
2736	2 DR. CPE (4 CYL)	SE	5ECTi	\$20,760	\$18,683	
2740	2 DR. CPE (4 CYL)	SLE	5ECTi	\$23,905	\$21,514	
2749	2 DR. CPE (4 CYL)	SPT	5MT	\$22,200	\$19,980	
2746	2 DR. CPE (4 CYL)	SPT	5ECTi	\$23,030	\$20,725	

FACTORY INSTALLED OPTIONS	MSRP	DEALER PRICE	MODEL APPLICATION					CONFLICTS	REQUIREMENTS
			2739	2736	2740	2749	2746		

AUDIO

EJ	JBL Prem Audio with 6-Disc Changer	\$1,050	\$799	O	O				
EJ	JBL Prem Audio with 6-Disc Changer	\$820	\$615				O	O	

OPTION

FE	50 State Emission	\$0	\$0	O	O	O	O	O		
IZ	Fleet Convenience Package	\$10	\$8	O	O	O	O	O		Fleet Only
LA	Leather Package	\$1,440	\$1,152				O	O	2746, 2748, 2749: PE	
LA	Leather Package	\$1,365	\$1,092			O			2746, 2748, 2749: PE	
NE	3-Spoke Leather Steering Wheel	\$0	\$0				O	O		2746, 2749, 2748, 2789: SP, ST
PC	Special Color	\$220	\$187	O	O	O	O	O		
PE	Power Dr. Seat	\$390	\$312	O	O		O	O	2746, 2749, 2748: LA	
QI	HID Headlamps	\$515	\$412			O				
SP	Sports Pkg w/Performance Tires	\$0	\$0				O	O	ST	EJ, NE
SR	Power Moonroof	\$900	\$720	O	O		O	O		
ST	Sports Pkg w/All Season Tires	\$0	\$0				O	O	SP	EJ, NE

MODEL APPLICATION ■ = Not Available O = Optional STD =Standard Equipment

Delivery, Processing and Handling Fee is based on the value of the processing, handling and delivery services provided by Toyota and Toyota's overall pricing strategy. Federal, state and local taxes, advertising fees, if any, and the Delivery, Processing, and Handling Fee are additional.

SUGGESTED RETAIL PRICES: These guidelines are provided by the importer. The selling dealer is free to establish its own selling price. All models comply with 2008 safety standards.



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CAMRY Solara L4

EFFECTIVE DATE: 7/1/2007

FACTORY INSTALLED OPTIONS		OPTIONAL EQUIPMENT DESCRIPTIONS
EJ	<i>JBL Prem Audio with 6-Disc Changer</i>	JBL Prem Audio with 6-Disc Changer
FE	<i>50 State Emission</i>	50 State Emissions
IZ	<i>Fleet Convenience Package</i>	Fleet Convenience Pkg: Front license plate bracket, ashtray
LA	<i>Leather Package</i>	Leather Seat Package
NE	<i>3-Spoke Leather Steering Wheel</i>	Leather Steering Wheel
PC	<i>Special Color</i>	Special Color
PE	<i>Power Dr. Seat</i>	Power Seat
QI	<i>HID Headlamps</i>	HID Headlamps
SP	<i>Sports Pkg w/Performance Tires</i>	Sport Package w/ Performance Tires
SR	<i>Power Moonroof</i>	Power Moonroof
ST	<i>Sports Pkg w/All Season Tires</i>	Sport Package w/ All-season Tires

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CAMRY Solara V6

2008 SUGGESTED PRICE GUIDE

SCHEDULE B

EFFECTIVE DATE: 7/1/2007

MODEL	DESCRIPTION	GRADE TRANS.	MSRP	DEALER INVOICE	COMMENTS
2738	2 DR. CPE (V6)	SE 5AT	\$22,260	\$20,033	
2742	2 DR. CPE (V6)	SLE 5AT	\$26,905	\$24,214	
2748	2 DR. CPE (V6)	SPT 5AT	\$24,530	\$22,075	

FACTORY INSTALLED OPTIONS	MSRP	DEALER PRICE	MODEL APPLICATION				CONFLICTS	REQUIREMENTS
			2738	2742	2748			

AUDIO

EJ	JBL Prem Audio with 6-Disc Changer	\$1,050	\$799	O			
EJ	JBL Prem Audio with 6-Disc Changer	\$820	\$615		O		

OPTION

AW	Aluminum Wheel Package	\$380	\$304	O			
FE	50 State Emission	\$0	\$0	O	O	O	
IZ	Fleet Convenience Package	\$10	\$8	O	O	O	Fleet Only
LA	Leather Package	\$1,440	\$1,152			O	2746, 2748, 2749: PE
NE	3-Spoke Leather Steering Wheel	\$0	\$0			O	2746, 2749, 2748, 2789: SP, ST
NV	Navigation System	\$1,300	\$1,115		O		
PC	Special Color	\$220	\$187	O	O	O	
PE	Power Dr. Seat	\$390	\$312	O		O	2746, 2749, 2748: LA
QI	HID Headlamps	\$515	\$412		O		
SP	Sports Pkg w/Performance Tires	\$0	\$0			O	ST EJ, NE
SR	Power Moonroof	\$900	\$720	O		O	
ST	Sports Pkg w/All Season Tires	\$0	\$0			O	SP EJ, NE
VS	Vehicle Stability Control	\$650	\$559	O	O	O	

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EFFECTIVE DATE: 7/1/2007

FACTORY INSTALLED OPTIONS		OPTIONAL EQUIPMENT DESCRIPTIONS
AW	<i>Aluminum Wheel Package</i>	Aluminum Wheel Package
EJ	<i>JBL Prem Audio with 6-Disc Changer</i>	JBL Prem Audio with 6-Disc Changer
FE	<i>50 State Emission</i>	50 State Emissions
IZ	<i>Fleet Convenience Package</i>	Fleet Convenience Pkg: Front license plate bracket, ashtray
LA	<i>Leather Package</i>	Leather Seat Package
NE	<i>3-Spoke Leather Steering Wheel</i>	Leather Steering Wheel
NV	<i>Navigation System</i>	Navigation System
PC	<i>Special Color</i>	Special Color
PE	<i>Power Dr. Seat</i>	Power Seat
QI	<i>HID Headlamps</i>	HID Headlamps
SP	<i>Sports Pkg w/Performance Tires</i>	Sport Package w/ Performance Tires
SR	<i>Power Moonroof</i>	Power Moonroof
ST	<i>Sports Pkg w/All Season Tires</i>	Sport Package w/ All-season Tires
VS	<i>Vehicle Stability Control</i>	Vehicle Stability Control w/Traction

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CAMRY Solara Convertible

MODEL	DESCRIPTION	GRADE	TRANS.	MSRP	DEALER INVOICE	COMMENTS
2787	2 DR. CONVERTIBLE (V6)	SE	5AT	\$27,190	\$24,468	
2788	2 DR. CONVERTIBLE (V6)	SLE	5AT	\$30,460	\$27,413	
2789	2 DR. CONVERTIBLE (V6)	SPO	5AT	\$29,460	\$26,512	

FACTORY INSTALLED OPTIONS	MSRP	DEALER PRICE	MODEL APPLICATION				CONFLICTS	REQUIREMENTS
			2787	2788	2789			

AUDIO

EJ	JBL Prem Audio with 6-Disc Changer	\$1,080	\$822	O				
EJ	JBL Prem Audio with 6-Disc Changer	\$850	\$638		O			

OPTION

FE	50 State Emissions	\$0	\$0	O	O	O		
IZ	Fleet Convenience Package	\$10	\$8	O	O	O		Fleet Only
NE	3-Spoke Leather Steering Wheel	\$0	\$0			O		2746, 2749, 2748, 2789: SP, ST
NV	Navigation System	\$1,300	\$1,115		O			
PC	Special Color	\$220	\$187	O	O	O		
PE	Power Dr. Seat	\$390	\$312	O		O		2746, 2749, 2748: LA
QI	HID Headlamps	\$515	\$412		O			
ST	Sports Pkg w/All Season Tires	\$0	\$0			O		SP
VS	Vehicle Stability Control	\$650	\$559	O	O	O		NE

MODEL APPLICATION

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O = Optional

STD =Standard Equipment

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CAMRY Solara Convertible

EFFECTIVE DATE: 7/1/2007

FACTORY INSTALLED OPTIONS	OPTIONAL EQUIPMENT DESCRIPTIONS
EJ <i>JBL Prem Audio with 6-Disc Changer</i>	JBL Prem Audio with 6-Disc Changer
FE <i>50 State Emissions</i>	50 State Emissions
IZ <i>Fleet Convenience Package</i>	Fleet Convenience Pkg: Front license plate bracket, ashtray
NE <i>3-Spoke Leather Steering Wheel</i>	Leather Steering Wheel
NV <i>Navigation System</i>	Navigation System
PC <i>Special Color</i>	Special Color
PE <i>Power Dr. Seat</i>	Power Seat
QI <i>HID Headlamps</i>	HID Headlamps
ST <i>Sports Pkg w/All Season Tires</i>	Sport Package w/ All-season Tires
VS <i>Vehicle Stability Control</i>	Vehicle Stability Control w/Traction

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