



**CONFIDENTIAL**

**AVALON**

2009 SUGGESTED PRICE GUIDE

SCHEDULE B

EFFECTIVE DATE: 01/2009

MODEL	DESCRIPTION	GRADE	TRANS.	MSRP	DEALER INVOICE	COMMENTS
3534	4-DOOR SEDAN	XL	6ECTi	\$27,845	\$25,156	
3544	4-DOOR SEDAN	XLS	6ECTi	\$32,145	\$28,607	
3554	4-DOOR SEDAN	LTD	6ECTi	\$35,185	\$31,312	

FACTORY INSTALLED OPTIONS	MSRP	DEALER PRICE	MODEL APPLICATION				CONFLICTS	REQUIREMENTS
			3534	3544	3554			

**AUDIO**

<b>EJ</b>	JBL Synthesis Audio w/In-Dsh 6CD	\$940	\$705		O			XLS: NV
<b>NV</b>	Navigation System	\$2,940	\$2,405		O			XLS: EJ
<b>NV</b>	Navigation System	\$2,000	\$1,700			O		XLS: EJ

**OPTION**

<b>CL</b>	Dynamic Laser Cruise Control	\$600	\$480			O		
<b>FE</b>	50 State Emissions	\$0	\$0	O	O	O		
<b>HD</b>	Heated Seats	\$440	\$352		O			
<b>HM</b>	Driver Seat & Outside Mirror Memory	\$720	\$576		O			
<b>IZ</b>	Fleet Convenience Package	\$10	\$8	O	O	O		
<b>PC</b>	Special Color	\$220	\$187	O	O	O		
<b>PE</b>	Power Seat	\$740	\$592		O			
<b>PE</b>	Power Seat	\$300	\$240			O		
<b>PN</b>	Anti-theft System	\$220	\$176	O				
<b>SR</b>	Power Moonroof	\$860	\$688	O				

MODEL APPLICATION    ■ = Not Available    O = Optional    STD =Standard Equipment

Delivery, Processing and Handling Fee is based on the value of the processing, handling and delivery services provided by Toyota and Toyota's overall pricing strategy. Federal, state and local taxes, advertising fees, if any, and the Delivery, Processing, and Handling Fee are additional.

SUGGESTED RETAIL PRICES: These guidelines are provided by the importer. The selling dealer is free to establish its own selling price. All models comply with 2009 safety standards.



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FACTORY INSTALLED OPTIONS	OPTIONAL EQUIPMENT DESCRIPTIONS
<b>CL</b> <i>Dynamic Laser Cruise Control</i>	Dynamic Laser Cruise Control
<b>EJ</b> <i>JBL Synthesis Audio w/In-Dash 6CD</i>	JBL Synthesis AM/FM 6-Disc In-Dash CD 360 Watts (Maximum Output) with 12 Speakers Including Subwoofer, Bluetooth, SAT Capable (Requires Receiver and Subscription), In-Glass Antenna and FM Diversity Reception
<b>FE</b> <i>50 State Emissions</i>	50 State Emissions
<b>HD</b> <i>Heated Seats</i>	Driver and Passenger Heated Front Seats with Variable Heat Setting
<b>HM</b> <i>Driver Seat &amp; Outside Mirror Memory</i>	Driver's Seat & Outside Mirror Memory Systems with Seat Heater and Variable Heat Setting
<b>NV</b> <i>Navigation System</i>	Voice Activated DVD Navigation with JBL Synthesis AM/FM 6-Disc In-Dash CD Changer, 360 Watts (Maximum Output) with 12 Speakers Including Subwoofer, Bluetooth, SAT Capable (Requires Receiver and Subscription), In-Glass Antenna and FM Diversity Reception
<b>PC</b> <i>Special Color</i>	Special Color
<b>PE</b> <i>Power Seat</i>	8-Way Adjustable Power Front Passenger with Seat Heater & Variable Heat Setting
<b>SR</b> <i>Power Moonroof</i>	Power Tilt/Slide Glass Moonroof with Sliding Sunshade and Indirect Lighting

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