



CONFIDENTIAL

CAMRY HYBRID

2009 SUGGESTED PRICE GUIDE

SCHEDULE B

EFFECTIVE DATE: 01/2009

MODEL	DESCRIPTION	GRADE TRANS.	MSRP	DEALER INVOICE	COMMENTS
2560	4-DOOR SEDAN (HYBRID)	CVT	\$26,150	\$23,796	

FACTORY INSTALLED OPTIONS	MSRP	DEALER PRICE	MODEL APPLICATION					CONFLICTS	REQUIREMENTS
			2560						

OPTION

OPTION	MSRP	DEALER PRICE	2560					CONFLICTS	REQUIREMENTS
AF Standard package	\$0	\$0	O					CQ, HM, LA, SR, UP, UT	
CQ Comfort and Convenient Package	\$470	\$376	O					AF, HM	LA
FE 50 State Emissions	\$0	\$0	O						AF, UP, UT
HM Heated Mirrors	\$30	\$24	O					AF, CQ	UP, UT
IZ Fleet Convenience Package	\$10	\$8	O						
LA Leather Package	\$1,300	\$1,040	O					AF	UP, UT
SR Power Moonroof	\$940	\$752	O					AF	UP, UT
UP Upgrade Package	\$1,150	\$989	O					AF, UT	
UT Upgrade Package w/ NAV	\$2,350	\$2,009	O					AF, UP	

MODEL APPLICATION = Not Available O = Optional STD =Standard Equipment

Delivery, Processing and Handling Fee is based on the value of the processing, handling and delivery services provided by Toyota and Toyota's overall pricing strategy. Federal, state and local taxes, advertising fees, if any, and the Delivery, Processing, and Handling Fee are additional.

SUGGESTED RETAIL PRICES: These guidelines are provided by the importer. The selling dealer is free to establish its own selling price. All models comply with 2009 safety standards.



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FACTORY INSTALLED OPTIONS		OPTIONAL EQUIPMENT DESCRIPTIONS
AF	<i>Standard package</i>	Standard Package
CQ	<i>Comfort and Convenient Package</i>	Heated Mirrors and Driver & Passenger Seat Heaters
FE	<i>50 State Emissions</i>	50 State Emission
HM	<i>Heated Mirrors</i>	Heated mirrors
IZ	<i>Fleet Convenience Package</i>	Fleet Convenience Package
LA	<i>Leather Package</i>	D&P power seat & leather Package
SR	<i>Power Moonroof</i>	Power tilt & slide moonroof
UP	<i>Upgrade Package</i>	Upgrade Package: P215/60R16 Aluminum Wheels, JBL AM/FM/6CD with 8 speakers, MP3, and Bluetooth, Leather steering wheel & shift knob, Electrochromic inner mirror with compass
UT	<i>Upgrade Package w/ NAV</i>	Upgrade Package w/ NAV: P215/60R16 Aluminum Wheels, JBL AM/FM/4CD with 8 speakers, MP3, and Bluetooth, Leather steering wheel & shift knob, Electrochromic inner mirror with compass, AVN navigation system

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