



CONFIDENTIAL

CAMRY HYBRID

2010 SUGGESTED PRICE GUIDE

SCHEDULE B

EFFECTIVE DATE: 01/2009

MODEL	DESCRIPTION	GRADE TRANS.	MSRP	DEALER INVOICE	COMMENTS
2560	4-DOOR SEDAN (HYBRID)	CVT	\$26,150	\$23,796	

FACTORY INSTALLED OPTIONS	MSRP	DEALER PRICE	MODEL APPLICATION					CONFLICTS	REQUIREMENTS
			2560						

OPTION										
AF	Standard Package	\$0	\$0	<input type="radio"/>					CQ, HM, LA, SR, UP, UT	
CQ	Comfort and Convenient Package	\$470	\$376	<input type="radio"/>					AF, HM	LA, UP, UT
FE	50 State Emissions	\$0	\$0	<input type="radio"/>						AF, UP, UT
HM	Heated Outside Mirrors	\$30	\$24	<input type="radio"/>					AF, CQ	UP, UT
IZ	Fleet Convenience Package	\$10	\$8	<input type="radio"/>						
LA	Leather Package	\$1,295	\$1,036	<input type="radio"/>					AF	UP, UT
LF	Integrated Front Fog Lamps	\$130	\$104	<input type="radio"/>						
SR	Moonroof Package	\$890	\$712	<input type="radio"/>					AF	UP, UT
UP	Upgrade Package	\$1,150	\$989	<input type="radio"/>					AF, UT	
UT	Upgrade Package w/ NAV	\$2,960	\$2,510	<input type="radio"/>					AF, UP	

MODEL APPLICATION = Not Available = Optional STD =Standard Equipment

Delivery, Processing and Handling Fee is based on the value of the processing, handling and delivery services provided by Toyota and Toyota's overall pricing strategy. Federal, state and local taxes, advertising fees, if any, and the Delivery, Processing, and Handling Fee are additional.

SUGGESTED RETAIL PRICES: These guidelines are provided by the importer. The selling dealer is free to establish its own selling price. All models comply with 2010 safety standards.



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EFFECTIVE DATE: 01/2009

FACTORY INSTALLED OPTIONS	OPTIONAL EQUIPMENT DESCRIPTIONS
AF Standard Package	Standard Package
CQ Comfort and Convenient Package	Heated Front Seats and Outside Mirrors
FE 50 State Emissions	50 State Emissions
HM Heated Outside Mirrors	Heated outside mirrors
IZ Fleet Convenience Package	Fleet Convenience Package
LA Leather Package	Includes leather-trimmed seats and door trim with integrated armrests, sliding center console, front passenger power seat and wood-grain-style interior trim
LF Integrated Front Fog Lamps	Integrated Front Fog Lamps
SR Moonroof Package	Includes power tilt/slide moonroof with sliding sunshade, dual illuminated visor vanity mirrors and rear personal reading lights
UP Upgrade Package	Includes 16-in 10-spoke alloy wheel with P215/60R16 tires, JBL AM/FM 6-disc in-dash CD changer with integrated satellite radio, MP3/WMA playback capability, auxiliary audio jack, USB port with iPod connectivity, hands-free phone capability and music streaming via Bluetooth wireless technology, eight speakers in six locations, Vacuum Fluorescent Display and FM diversity reception, leather-wrapped steering wheel and shift knob, auto-dimming rearview mirror with compass and Homelink universal transceiver (Satellite Radio Requires Compatible Receiver and Monthly Service Fee)
UT Upgrade Package w/ NAV	Includes 16-in 10-spoke alloy wheel with P215/60R16 tires, voice-activated DVD navigation system with integrated backup camera, JBL AM/FM 4-disc in-dash CD changer with integrated satellite radio, MP3/WMA playback capability, auxiliary audio jack, USB port with iPod connectivity, hands-free phone capability and music streaming via Bluetooth wireless technology, eight speakers in six locations, vacuum fluorescent display and FM diversity reception, leather-wrapped steering wheel and shift knob, auto-dimming rearview mirror with compass and Homelink universal transceiver (Satellite Radio Requires Compatible Receiver and Monthly Service Fee)

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