



**CONFIDENTIAL**

# YARIS LIFTBACK

2010 SUGGESTED PRICE GUIDE

SCHEDULE B

EFFECTIVE DATE: 12/2009

MODEL	DESCRIPTION	GRADE TRANS.	MSRP	DEALER INVOICE	COMMENTS
1421	3 DOOR HB	BAS 5M	\$12,605	\$11,975	
1422	3 DOOR HB	BAS 4ECT	\$13,405	\$12,735	
1461	5 DOOR HB	BAS 5M	\$12,905	\$12,260	
1462	5 DOOR HB	BAS 4ECT	\$13,705	\$13,020	

FACTORY INSTALLED OPTIONS	MSRP	DEALER PRICE	MODEL APPLICATION				CONFLICTS	REQUIREMENTS
			1421	1422	1461	1462		

OPTION			1421	1422	1461	1462	CONFLICTS	REQUIREMENTS
CL	Cruise Control	\$250 \$200	O	O	O	O	CQ	PP, PQ, PV, PY
CP	All-Weather Guard Package:	\$70 \$56	O	O	O	O		
CQ	Convenience Package	\$885 \$797		O		O	CL, LF, PP, PQ, PV, PY	
CQ	Convenience Package	\$960 \$864	O		O		CL, LF, PP, PQ, PV, PY	
FE	50 States Emissions	\$0 \$0	O	O	O	O		
LF	Integrated Front Fog Lamps	\$110 \$88	O	O	O	O	CQ, PV, PY	PV, PQ
PP	Power Package w/Alloy Wheels:	\$2,170 \$1,914			O		CQ, PQ, PV, PY	
PP	Power Package w/Alloy Wheels:	\$1,915 \$1,684		O			CQ, PQ, PV, PY	
PP	Power Package w/Alloy Wheels:	\$2,095 \$1,846				O	CQ, PQ, PV, PY	
PP	Power Package w/Alloy Wheels:	\$1,990 \$1,752	O				CQ, PQ, PV, PY	
PQ	Power Package:	\$1,525 \$1,372		O			CQ, PP, PV, PY	
PQ	Power Package:	\$1,600 \$1,440	O				CQ, PP, PV, PY	
PQ	Power Package:	\$1,705 \$1,534				O	CQ, PP, PV, PY	
PQ	Power Package:	\$1,780 \$1,602			O		CQ, PP, PV, PY	
PV	Sport Package w/ Alloy Wheels:	\$3,055 \$2,711	O	O			CQ, LF, PP, PQ, PY	
PV	Sport Package w/ Alloy Wheels:	\$3,235 \$2,873			O	O	CQ, LF, PP, PQ, PY	
PY	Sport Package:	\$2,845 \$2,561			O	O	CQ, LF, PP, PQ, PV	
PY	Sport Package:	\$2,665 \$2,399	O	O			CQ, LF, PP, PQ, PV	

MODEL APPLICATION ■ = Not Available O = Optional STD =Standard Equipment

Delivery, Processing and Handling Fee is based on the value of the processing, handling and delivery services provided by Toyota and Toyota's overall pricing strategy. Federal, state and local taxes, advertising fees, if any, and the Delivery, Processing, and Handling Fee are additional.

SUGGESTED RETAIL PRICES: These guidelines are provided by the importer. The selling dealer is free to establish its own selling price. All models comply with 2010 safety standards.



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FACTORY INSTALLED OPTIONS	OPTIONAL EQUIPMENT DESCRIPTIONS
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<b>CL</b> <i>Cruise Control</i>	Cruise Control
<b>CP</b> <i>All-Weather Guard Package:</i>	All-Weather Guard Package: Larger Window Washer Tank with Low-Level Warning Indicator Lamp, Heavy-Duty Heater, Heavy-Duty Starter, and Rear Heater Duct
<b>CQ</b> <i>Convenience Package</i>	Convenience Package: AM/FM CD Player with MP3/WMA Playback Capability, Auxiliary Audio Jack, Satellite Radio Capability and CD Text Display Function. 60:40 Split, Fold-Flat Rear Seat with Reclining and Sliding Functions. 15-In. Steel Wheels with Full Wheel Covers and Rear Window Wiper.
<b>FE</b> <i>50 States Emissions</i>	50 State Emission
<b>LF</b> <i>Integrated Front Fog Lamps</i>	Integrated Front Fog Lamps
<b>PP</b> <i>Power Package w/Alloy Wheels:</i>	Power Package w/ Alloy Wheels: Power Door Locks, Power Windows with Driver's Auto-Down, and Power Outside Mirrors. AM/FM CD Player with MP3/WMA Playback Capability, Auxiliary Audio Jack, Satellite Radio Capability and CD Text Display Function. 60/40 Split, Fold-Flat Rear Seat with Reclining and Sliding Functions. 15-In. Alloy Wheels, Rear Window Wiper, Engine Immobilizer, and Remote Keyless Entry.
<b>PQ</b> <i>Power Package:</i>	Power Package: Power Door Locks, Power Windows with Driver's Auto-Down, Power Outside Mirrors. AM/FM CD Player with MP3/WMA Playback Capability, Auxiliary Audio Jack, Satellite Radio Capability and CD Text Display Function. 60/40 Split, Fold-Flat Rear Seat with Reclining and Sliding Functions. 15-In. Steel Wheels with Full Wheel Covers, Rear Window Wiper, Engine Immobilizer, and Remote Keyless Entry.
<b>PV</b> <i>Sport Package w/ Alloy Wheels:</i>	Sport Package w/ Alloy Wheels: Color-Keyed Front and Underbody Spoilers, Side Rocker Panels, Rear Spoiler, Unique S Badge, Integrated Front Fog Lamps, Driver and Front Passenger Sport Seats with Sport Fabric, and Leather Trimmed Steering Wheel and Shift Knob. Power Door Locks, Power Windows with Driver's Auto-Down, and Power Outside Mirrors. AM/FM CD Player with MP3/WMA Playback Capability, Auxiliary Audio Jack, Satellite Radio Capability, CD Text Display Function, iPod(R) Interface and Auto Sound Leveling. 60/40 Split, Fold-Flat Rear Seat with Reclining and Sliding Functions. 15-In. Alloy Wheels, Rear Window Wiper, Engine Immobilizer, and Remote Keyless Entry.
<b>PY</b> <i>Sport Package:</i>	Sport Package: Color-Keyed Front and Underbody Spoilers, Side Rocker Panels, Rear Spoiler, Unique S Badge, Integrated Front Fog Lamps, Driver and Front Passenger Sport Seats with Sport Fabric, and Leather Trimmed Steering Wheel and Shift Knob. Power Door Locks, Power Windows with Driver's Auto-Down, and Power Outside Mirrors. AM/FM CD Player with MP3/WMA Playback Capability, Auxiliary Audio Jack, Satellite Radio Capability, CD Text Display Function, iPod(R) Interface and Auto Sound Leveling. 60/40 Split, Fold-Flat Rear Seat with Reclining and Sliding Functions. 15-In. Steel Wheels with Full Wheel Covers, Rear Window Wiper, Engine Immobilizer, and Remote Keyless Entry.

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